**NAICS:** 541611, 541330, 541512, 541519, 541618, 541690, 541820, 561110, 611430

**POC:** Krystle Ragin, Founder & CEO

Phone: 240.731.1200

Email: krystle@ovalconsultants.com

Website: ovalconsultants.com

#### **CORPORATE OVERVIEW**

- OVAL Consulting, LLC is a woman-owned, minority-owned, and small disadvantaged business providing technical and
  professional services to both private sector clients and government agencies. We specialize in comprehensive program
  management, IT project management, acquisition administration support, and process improvement. Our focus is on
  enhancing operational efficiency, driving measurable value, and increasing organizational agility objectives that align
  directly with high impact federal and defense initiatives.
- At OVAL Consulting, we thrive on solving organizational challenges—whether it's developing, fixing, streamlining processes, or creating detailed Standard Operating Procedures (SOPs). Our services also include compliance management, risk mitigation, and performance management to ensure operational success. Our mission is to help organizations operate at their best and achieve sustainable, long-term success.
- Our consultants are highly accomplished and results-driven professionals with extensive experience in leading and managing complex, multi-million-dollar projects and programs. We have a proven track record of improving operational efficiency, reducing costs, and delivering projects and programs on time and within budget. Our expertise spans stakeholder management, strategic planning, and team leadership, ensuring our clients receive optimal results.

### **KEY BUSINESS AREAS**

## Program & IT Project Management

 Comprehensive program oversight of multi-million dollar projects, including IT project management with expertise in stakeholder engagement, schedule management, and performance optimization. Our project management processes ensure efficiency, cost control, and alignment with mission-critical goals.

#### IT Consulting & Solutions

 Expertise in managed IT services including monitoring, maintenance, service desk, cloud services, and IT compliance defense.

#### **Governance & Compliance**

 Proactive regulatory compliance management and risk mitigation services, including policy adherence, internal audits, and governance frameworks essential to secure and compliant execution.

## Management Consulting & Strategic Planning

 Support for organizational restructuring, strategic business planning, and change management We empower clients to adapt swiftly to dynamic environments, align with evolving requirements, and drive innovation.

#### **Acquisition Admin Support**

 Expertise in procurement process management, contract compliance, and vendor coordination to meet complex acquisition needs efficiently and effectively.

#### Process Improvement

 Tailored strategies for optimizing workflows, developing SOPs, and enhancing process efficiencies, allowing organizations to reduce overhead and improve productivity.

## A FEW CLIENTS SUPPORTED

# OW/L

#### **Department of Veterans Affairs**

- Introduced a new initiative saving \$1.9
  million per year in rent through workspace
  flexibility.
- Revised and submitted acquisition packages, securing \$12 million in funding and preventing service breaks.
- Trained GS 15s in initiative prioritization, resulting in a 10% increase in project efficiency.
- Implemented a value measurement methodology, increasing customer satisfaction scores by 20%.
- Created a centralized project risk dashboard, leading to a 30% improvement in early risk identification achieving a 98% acceptance rate for 50 contract deliverables with no revisions required,
- Submitted 97% of deliverables on time.
- Implemented a value measurement methodology, increasing customer satisfaction scores by 20%
- Created a centralized project risk dashboard, leading to a 30% improvement in early risk identification.

#### **Department of Defense**

- Established a strategic plan to conduct 12 customer engagement meetings with 25 stakeholders, which resulted in a 20% improvement in requirement gathering efficiency.
- Trained 5 Project Directors in stakeholder management, enhancing stakeholder satisfaction by 15%.
- Resolved schedule-related risks, saving over \$9,000 in resources, leading a cross-functional team to deliver the project on schedule, maintaining a 95% adherence to the baseline schedule.

#### **Department of State**

- Led a team to complete a \$60,000 proof of concept improving operational efficiency by 15%.
- Conducted detailed data analysis, leading to process improvements that reduced data access issues by 25%.

#### Various private clients

- Developed a streamlined onboarding process for new data sources, reducing onboarding time by 25%.
- Co-authored Standard Operating Procedures (SOP) for a PMO, reducing task execution time by 30%.
- Developed and implemented a Change Control Board, improving communication efficiency by 40% and reducing change approval time by 50%.

#### **Social Security Administration**

 Delivered a program on time and within budget, enhancing SSA's productivity by 25%, and implementing cost-saving measures, reducing overall program expenses by 10%.

## WHY CHOOSE OVAL CONSULTING

#### **OPERATIONAL EFFICIENCY**

 We streamline and optimize your day-today operations, ensuring alignment with key objectives and cost-effectiveness.

#### **VALUE CREATION**

 Our approach emphasizes measurable results and sustainable growth, enabling client organizations to thrive and exceed their strategic goals.

#### AGILE ADAPABILITY

 We equip clients to adapt to shifting priorities and technological advances, ensuring resilience and readiness to capitalize on new opportunities.

#### **EFFECTIVE LEADERSHIP**

 Through strong leadership practices and a commitment to results-driven performance, we support teams in achieving their highest potential aligning with client missions